

## JYD Industries Sales Bulletin – November 2008

### Raising The Bar

It has come to our attention that a little rescue know-how can make the JunkYard Dog Rescue Struts work a little better. In some cases, the strut is not quite long enough at full extension. This can either be the larger Nightmare, or a distance in-between the Nightmare and G-Force.

To overcome this spatial dilemma, the use of cribbing under the base can extend the struts reach. By placing 2x4, 4x4, or 6x6 cribbing under the base, 2 pieces side-by-side, the strut will become larger. Always begin by placing the base at the farthest reach of the cribbing – while tightening the ratchet strap, the strut base will ride in towards the vehicle.

This little knowledge will help during demos or training when full extension just does not quite fit.



### Triangulation

With the advent of the new lower and larger clevis on the JunkYard Dog Rescue Struts, the ability to triangulate the attachment point on a vehicle has dramatically increased. This method of stabilization may be desirable over using two struts on one side for a number of reasons. For sales purposes, the JYD struts may work better than the other brand – some do not have the ability to triangulate!

When demonstrating the struts, take the time to show a potential customer both methods – 2 struts and 1 strut triangulated. Show how easy it is to pass the hook and webbing through the clevis to set up the triangulation. This only increases the versatility of the JYD Struts and places them a notch higher than the others.



### Follow the Load

The new ZSTRUT has many beneficial properties. One that needs to be mentioned is that they have the ability to “Follow the Load” when another device is lifting. In the past we have “Followed the Load” by continuing to ratchet the strap inward. With the ZSTRUT’s ability to move in incremental distances at the inner strut, a load can be followed safely and more efficiently. By either turning the collar or lifting the inner bar, the lifting load can stay in contact with the strut tip.

This ability provides one more point to the versatility of the JYD Rescue Struts.

