



RANCHOMAR REALTY

Paul Broach - Personal Resume

Education:

- **High School:** Graduated in 1973 from Alliance Academy, Quito, Ecuador. (Parents were American citizens living in Ecuador as missionaries.)
- **College:** Graduated *cum laude* in 1977 with a B.A. degree in Business Administration from Taylor University.
- 1981 -- Licensed as a **Certified Public Accountant**. Worked as an accountant with Diehl, Evans & Co., CPA's in Carlsbad, CA. Later started my own CPA firm. License remained current until 2004. I no longer practice accounting, but the financing background has been very helpful in the real estate field.

Real Estate Experience:

- Obtained real estate sales license in 1984.
- Obtained real estate brokers license in 2001
- Joined **RE/MAX** in April, 1995.
- In 1994, I authored the book "**SuperBargain Houses - How to Buy at Trustee Sale for Profit**"
- 2000-2002 **RE/MAX Platinum Club** - a designation reserved only for the highest top producing agents. However, we measure our success not by designations and personal awards, but by the amount of satisfaction we bring to our clients.
- Obtained e-Pro. National Association of Realtors - Certified Internet Professional in 2001.
- Inducted into the **RE/MAX Hall of Fame** in 2002 based on excellence in career sales/service
- In 2002, I opened my own real estate company - **RanchoMar Realty**.
- Since 1995, We have assisted **hundreds and hundreds of satisfied clients**. These clients have either bought or sold a home in San Diego and neighboring counties. We are happy to provide you with a list of happy customers upon request.

Miscellaneous:

Bilingual - English/Spanish

Married - 30 years to Carol.

Local Residents - Carol was born and raised in North County. Paul has been here since 1977. We have lived in Carlsbad, Oceanside and Vista and have owned homes in Escondido, Fallbrook, San Marcos, Carlsbad, Encinitas, Oceanside, and Vista. We are very familiar and comfortable with this community.

3 children - Alisha (age 26) - married to Phil. Parents of our 2 wonderful grandkids, and twin boys- Loren and Nathan (ages 24). Currently, we are empty nesters.

Active in local community and in local church